

# SimboConnect vs SimboVara: which one is right for you?

Choosing between [SimboConnect](#) and [SimboVara](#) becomes simple when you match your day-to-day needs with what each product does best. Both sit on the Simbo platform and both handle a large share of front-desk phone work. The difference is in scope, setup style, and depth of automation.

## The short answer

- Pick [SimboConnect](#) if you want enterprise-grade automation for **both inbound and outbound** calls, deeper EHR-aware workflows, and a **consultative rollout** with a dedicated AI team. You can also [book a demo](#) from the product page.
- Pick [SimboVara](#) if you want a **fast, self-serve** start that focuses on **inbound** calls and gives your team a simple dashboard to configure workflows. [Get started now](#) to create an account in minutes. Click here for [step by step guide](#) on how to register on SimboVara.

<https://www.youtube.com/embed/Ew5aGjA9uj8?si=JUIAtFVLpHIsEQe1>

## What both products share

Because both products run on Simbo's core platform, you get a common foundation:

- **Security and privacy for healthcare.**
- **Unified dashboard** to view calls, messages, tasks, assignments, and analytics.
- **AI messaging / SMS** for patient communication. Staff can chat in the web portal while patients reply by SMS.
- **Multi-lingual interactions.**
- **Mobile and web access** for clinicians and staff.

## Quick comparison

Capability	SimboConnect	SimboVara
Inbound call automation	Yes	Yes
Outbound call automation	Yes	Limited to basic call-backs from dashboard
EHR-aware integrations	Yes	Not included in self-serve tiers
Deployment model	Enterprise, consultative	Self-serve setup
Typical go-live	4-6 weeks (consultative)	2-5 days (self-serve)
Pricing	Custom via <a href="#">demo</a>	Transparent plans in <a href="#">SimboVara pricing</a>

<https://www.youtube.com/embed/ztOZTcvCqxs?si=2k1oVexH4wxhS5-x>

# What makes SimboConnect different

## 1) End-to-end phone automation

SimboConnect covers both inbound and outbound programs. Typical outbound examples include pre-visit, post-visit, post-procedure, chronic care check-ins, status updates, and smart confirmations that can reschedule on the fly.

## 2) Deeper integrations and customization

Enterprise rollouts target EHR-aware workflows and calendar integration so the agent can operate with live availability and fewer double bookings. Workflows are tailored to your rules rather than a rigid IVR.

## 3) Enterprise rollout with a dedicated team

You get a dedicated AI engineer to map workflows, build and test thousands of scenarios, place guardrails, and keep improving after go-live. This consultative model is why rollouts usually take 4-6 weeks.

## 4) Scale and reliability

Built for high call volumes with quick response, and protected by healthcare-grade security using encryption, audit trails, and role-based access.

**Choose SimboConnect if:** you want measurable offload across inbound and outbound, need EHR-aware automation, and prefer a guided enterprise rollout.

# What makes SimboVara different

## 1) Inbound-first, self-serve

SimboVara focuses on inbound automation for scheduling, refills, records, FAQs, routing, and after-hours. You can [Get started](#) and configure flows in the web portal.

## 2) Fast start and simple pricing

See all tiers in [SimboVara pricing](#), including included calls, minutes, and features per plan. Do not forget to see more details on the plans for an exhaustive list of features.

## 3) Clear scope for outbound

In SimboVara, outbound minutes exist mainly to support necessary call-backs from your dashboard. If you want proactive campaigns or complex outbound programs, the guide recommends SimboConnect.

**Choose SimboVara if:** you want a quick inbound-focused start, do not need EHR integration on day one, and prefer to self-manage setup and changes.

# Typical use cases and how to decide

Pick [SimboConnect](#) when:

- You plan to run **proactive outbound** programs like post-procedure or chronic care check-ins at scale.
- You want **EHR-aware automation** now.
- You want a **partnered rollout** and ongoing optimization.

Pick [SimboVara](#) when:

- You need **fast relief** for inbound calls with a simple admin setup.
- You want a **transparent plan** with included usage and a clear upgrade path later.

# What the shared dashboard makes easy

Across both products, staff get a 360-degree view of calls and messages, filters and search, assignments, analytics, and a mobile app. **Unified communication:** One dashboard for calls, texts, and tasks. Your team can see conversation history, assign follow-ups, search and filter, and reply from web or mobile in one place.

## Security and compliance

Both products use healthcare-grade safeguards with encryption, role-based access, and audit logs. They run on the Simbo platform, which uses a Symbolic RAG approach and strict controls to protect patient data and support compliant workflows.

## How to get started

- **SimboConnect:** plan **4-6 weeks** for enterprise design, testing, and rollout coordinated through [Book a demo](#).
- **SimboVara:** get started in few minutes and plan **a few days** for self-serve setup from [Get started](#). Many practices go live quickly once flows are configured. Click here for [step by step guide](#) on how to register on SimboVara.

## Pricing snapshot

- **SimboVara:** see current tiers and inclusions on [SimboVara pricing](#). Self-serve plans with included call volumes, a dedicated number per plan, analytics, and mobile access
- **SimboConnect:** enterprise pricing is typically handled through consultation, since scope depends on integrations and outbound programs. [Book a demo](#) to discuss integrations and outbound programs.

## Upgrade path

Most practices start with [SimboVara](#) to quickly offload inbound calls and get up to 25 to 30% increase in staff efficiency. When they need deeper EHR-aware automation or large outbound

programs, they move to [SimboConnect](#).

# A simple checklist

1. **Do you need outbound automation or deep EHR workflows right now**
  - If yes, choose [SimboConnect](#).
2. **Is speed to value and self-serve setup your top priority**
  - If yes, choose [SimboVara](#).
3. **Do you want to start small and upgrade later**
  - If yes, start with [SimboVara](#) and plan for [SimboConnect](#) when ready.

# FAQs with links

## 1. Does SimboVara support multiple languages

Yes. See “English and Spanish Language Support” in [SimboVara features and pricing](#).

## 2. Can my staff use mobile apps

Yes. See “Access to Mobile App (iOS, Android)” in [SimboVara pricing](#) and the unified communication description on [SimboConnect](#).

## 3. How do I sign up for SimboVara

You can [Get started now](#) and get going within minutes.

## 4. Where can I learn about the core platform

Visit the [Simbo home page](#) for an overview of the Gen AI platform and Symbolic RAG.

# Resources

- [SimboVara portal](#) for features and pricing.
  - [SimboConnect product page](#) for enterprise features, FAQs, and demos.
  - [Simbo home](#) for platform overview and product links.
  - Click here for [step by step guide](#) on how to register on SimboVara.
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